

**Occupational Employment Projections, Year 2002 Projected to Year 2012**  
**Southcentral Mississippi Works Workforce Investment Area**

Standard Occupational Classification (SOC)		2002 Employment	2012 Projected Employment	Projected Employment Growth 2002 to 2012		Total Projected Avg. Annual Job Openings
Code	Occupation			Number	Percent	
<b>41-0000</b>	<b>Sales and Related Occupations</b>	<b>40,500</b>	<b>47,810</b>	<b>7,310</b>	<b>18.0%</b>	<b>2,100</b>
<b>41-1000</b>	<b>Supervisors, Sales Workers</b>	<b>6,220</b>	<b>7,170</b>	<b>950</b>	<b>15.3%</b>	<b>210</b>
41-1011	First-Line Supervisors/Managers of Retail Sales Workers	5,180	5,970	790	15.3%	170
41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	1,040	1,200	160	15.4%	35
<b>41-2000</b>	<b>Retail Sales Workers</b>	<b>25,300</b>	<b>29,990</b>	<b>4,690</b>	<b>18.5%</b>	<b>1,520</b>
41-2011	Cashiers	10,780	12,760	1,980	18.4%	725
41-2012	Gaming Change Persons and Booth Cashiers	130	160	30	23.1%	10
41-2021	Counter and Rental Clerks	810	1,000	190	23.5%	50
41-2022	Parts Salespersons	850	840	-10	-1.2%	25
41-2031	Retail Salespersons	12,720	15,220	2,500	19.7%	710
<b>41-3000</b>	<b>Sales Representatives, Services</b>	<b>2,310</b>	<b>2,640</b>	<b>330</b>	<b>14.3%</b>	<b>80</b>
41-3011	Advertising Sales Agents	350	430	80	22.9%	15
41-3021	Insurance Sales Agents	1,280	1,450	170	13.3%	50
41-3031	Securities, Commodities, and Financial Services Sales Agents	630	710	80	12.7%	15
41-3041	Travel Agents	40	40	0	0.0%	0
<b>41-4000</b>	<b>Sales Representatives, Wholesale and Manufacturing</b>	<b>4,570</b>	<b>5,610</b>	<b>1,040</b>	<b>22.8%</b>	<b>225</b>
41-4011	Sales Representatives, Wholesale & Manufacturing, Technical & Scientific Products	820	1,020	200	24.4%	40
41-4012	Sales Representatives, Wholesale & Manufacturing, Not Tech. & Scientific Products	3,750	4,590	840	22.4%	185
<b>41-9000</b>	<b>Other Sales and Related Workers</b>	<b>2,100</b>	<b>2,400</b>	<b>300</b>	<b>14.3%</b>	<b>70</b>
41-9011	Demonstrators and Product Promoters	100	130	30	30.0%	5
41-9021	Real Estate Brokers	150	150	0	0.0%	5
41-9022	Real Estate Sales Agents	400	430	30	7.5%	10
41-9031	Sales Engineers	50	60	10	20.0%	5
41-9041	Telemarketers	610	630	20	3.3%	10
41-9091	Door-To-Door Sales Workers, News and Street Vendors, and Related Workers	220	270	50	22.7%	10

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41-9099	Misc. Sales and Related Workers	580	730	150	25.9%	25